



Investment Director / Head of M&A

FairCap Italy (m/f/d)

FairCap is a fast-growing, internationally oriented private equity firm specializing in the acquisition of small and medium-sized companies from large corporates through carve-outs and spin-offs. We transform these businesses into sustainable, resilient, and high-performing organizations through a long-term, entrepreneurial approach that prioritizes operational excellence and value creation for all stakeholders—including the environment (“win for all”).

We are a trusted and experienced partner in complex transactions, committed to providing a strong and stable “good home” for the companies we acquire. Following closing, we work closely with management teams to drive sustainable value creation, with a clear focus on long-term growth and operational improvement.

Since the launch of FairCap Italy at the end of 2022, we have successfully completed three complex carve-out transactions, two of which have already been exited successfully. To further accelerate our growth and strengthen our presence in Italy, we are now looking to appoint an **Investment Director /Head of M&A Italy (m/f/d)** to join our team and play a key role in our continued expansion.

Your area of responsibility

- Deal sourcing and further expansion of our network in Italy
- Selection of investment opportunities, including market research, preparation of business plans, company valuation, due diligence
- Market and competition analysis across all sectors and business models
- Participation in management meetings, preparation of valuations, indicative offers and term sheets
- Participation in all aspects of M&A processes, from acquisition to successful exit
- Taking on legal responsibility for our Italian entity FairCap Italy S.r.l.

Your profile

- **Education:** Very good academic degree (Bachelor or Master) with a commercial, technical or scientific background from a renowned university/business school.
- **Job experience:** Professional experiences (4-8 years) at renowned companies in the areas of private equity, management consulting, or investment banking.
- **Soft skills:** You enjoy dealing with people. You have a certain affinity for sales. You are a good listener and have a confident appearance. International experience and business fluency in English round off your profile.
- **Values and ethics:** You share FairCap's values and its mission to reconcile successful investing, sustainability and the environment.
- **Ambition and passion:** You have a hands-on mentality and pursue goals with determination and ambition. You want to achieve great things in your life and are looking for a job with impact and



purpose. Your work ethic is characterized by ambitious goals. You are prepared to go the extra mile to achieve them.

What do we offer you?

- Working on numerous M&A deals. You will quickly build up a deal track record and a network in the M&A industry
- All facets of the investment business from company acquisition to on-site transformation
- Be part of a family and entrepreneurial environment characterized by creative freedom, responsibility and clear values
- An attractive remuneration model with equity participation
- Long-term development opportunities

Have we sparked your interest in the position?

Then please email us your CV with a short letter of motivation: careers@fair-cap.com